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	<p>भारत सरकार / Govt of India रक्षा मंत्रालय / Min of Defence रक्षा लेखा नियंत्रक, नं. 1, स्टाफ रोड, सिकंदराबाद - 009 Controller of Defence Accounts No.1, Staff Road, Secunderabad - 09 ( ई-मेल/email: <a href="mailto:secd-stsn-cda@nic.in">secd-stsn-cda@nic.in</a> ) (वेब सयट / web site: <a href="http://cdasecbad.ap.nic.in">cdasecbad.ap.nic.in</a>)</p> <p>दूरभाष/Tel: 040-27843385/Ext-209      फैक्स/Fax: 040-27810499</p>	
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सं/ .No. GeM/0001/Gen Corr/Vol-I

Dated; 11th Feb 2020

सेवा में / To,

Commdt,  
MC, EME  
PIN-900453  
C/o 56 APO

GOC,  
HQrs TASA,  
Bollarum,  
Secunderabad

GOC,  
HQrs 54 Inf Div  
PIN - 908454  
C/o 56 APO

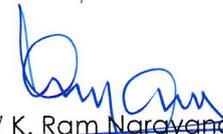
Commdt,  
CDM,  
Sainikpuri,  
Secunderabad - 094 ([ssoadm.cdmap@nic.in](mailto:ssoadm.cdmap@nic.in))

DQA (R&S)  
DGQ A Complex,  
Karkana, Secunderabad ([rs-dgqa@nic.in](mailto:rs-dgqa@nic.in))

**विषय /Sub :** "Accelerated adoption of GeM for procurement of Goods & Services

**संदर्भ / Ref :** Min of Commerce & Industry, GeM DO 59/CEO-GeM/2019 dt. 07/01/2020

A copy of DO letter from CEO, GeM, Min of Commerce and Industry, New Delhi on the above subject is forwarded herewith for strict compliance please.

  
(के . राम नारायण चारी / K. Ram Narayana Chary)  
वरिष्ठ लेखा अधिकारी (जेम)/ Senior Accounts Officer (GeM)

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प्रति लिपि /Copy to:

01. Commdt,  
AOC Centre  
PIN- 900453 (airawat789@gov.in) - for information and necessary action pl.
02. Commdt,  
1 EME Centre,  
Secunderabad - -do-
03. Commdt,  
Artillery Centre,  
Hyderabad - -do-
04. Cdr,  
76 Inf Bde,  
PIN - 908076  
C/o 56 APO - -do-
05. Cdr,  
50 Inf Bde,  
PIN - 908047  
C/o 56 APO - -do-
06. Cdr,  
54 Arty Bde  
PIN - 926954  
C/o 56 APO - -do-
07. Comdt.  
SDD  
PIN-900453  
C/o 56 APO - -do-
08. DDG,  
NCC Dte  
T & AP Area,  
Secunderabad  
(ddg.andhra@nccindia.nic.in) - -do-
- ✓ 09. SAO i/c  
IT Section, Local - for uploading in CDA website.

(के . राम नारायण चारी / K. Ram Narayana Chary)  
वरिष्ठ लेखा अधिकारी (जेम )/ Senior Accounts Officer (GeM)



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सत्यमेव जयते

तल्लीन कुमार, भा.प्र.से.

मुख्य कार्यकारी अधिकारी

TALLEEN KUMAR, IAS

Chief Executive Officer

(296)

भारत सरकार  
व्यवसाय एवं उद्योग विभाग  
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Government e-Marketplace  
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D.O. No.59/CEO-GeM/2019

Dated 07<sup>th</sup> January 2020

Subject: Accelerated adoption of GeM for procurement by Ministries/ Departments and CPSEs

Dear Madam,

Government e-Marketplace (GeM) is the national public procurement portal for providing procurement of goods and services required by Central and State Government organizations. GeM provides an online, end to end solution for procurement of commonly used goods and services for all Central Government and State Government Ministries, Departments, Public Sector Units (PSUs) and affiliated bodies. The platform reduces manual process inefficiencies and human interventions in procurement and enables increased coverage, access and efficiency of faceless standardized public procurement.

In a short period since inception, this cashless, contactless and paperless platform has already achieved INR 43,000+ crores of total transactions value and has built a seller base of more than 316,000 sellers and service providers.

In order to facilitate adoption of GeM by your Ministry and its CPSEs, the following approach has been adopted:

1. Taking proactive steps to create new categories and list products and services based on buyers' requests. Apart from this, regular analysis of the tenders floated by your organization and linked offices is being done and categories are being created for products and services not available on GeM.
2. Providing Training and capacity building for the users through hands-on demo sessions and online Learning Management System (LMS).
3. Providing ERP integration support for CPSEs/PSBs to ensure seamless transfer of data related to transactions and therefore facilitate smooth transition of procurement processes. GeM Pool Account (GPA) integration support is also provided to all government organizations for smooth online payment system.
4. Interacting with buyer and seller organizations to identify bottlenecks/ challenges faced towards adoption of GeM and provide resolution.

It was found that during FY 2018-19 and FY 2019-20 (till 23<sup>rd</sup> December) tenders of value more than INR 36,527 crore for Goods and Services have been floated by your Ministry (Including CPSEs outside GeM (Source: CPPP). However, on GeM, your Ministry (including CPSEs) have carried out transactions of only INR 3,423 crore during FY 2018-19 and FY 19-20 combined.

You will be happy to know that categories related to tenders of an estimated value of INR 6,700 crore have been made available on GeM to facilitate the procurement by your Ministry and its CPSEs. As per our estimates, tenders of value INR 2,963 crore could have been floated on GeM for the above period as those categories were available on GeM, before tenders were floated. (Category wise Summary is enclosed as Annexure I). Analysis has been done on the basis of information available in public domain and information made available by the respective departments at the time of publishing of tenders on public procurement portals.

In order to meet the procurement requirements of buyers, GeM has already created 5129 Product Categories and 114 Service Categories (List is enclosed as Annexure II and will be shared through email). List of recently created categories (426) which, in our opinion, might be relevant to your Ministry are enclosed as Annexure III. List of categories (27) relevant to your organization which are in the pipeline are attached as Annexure IV. Tentative timelines for completion of these categories is 25<sup>th</sup> Feb. 2020.

In accordance with the provisions of GFR Rule 149 and Office Memorandum No. DPE-GM-12/0003/2016-GM-FTS-5670 dated 05.11.2018 from Department of Public Enterprises, requesting all the administrative Ministries / Departments to suitably instruct CPSEs under their control to mandatorily come onboard the GeM portal, it is requested that all the offices and organizations including the CPSEs under the administrative control of your Ministry, be directed to:

- Ensure that products / services available on GeM should be procured only through GeM. If there are items which are currently not available on GeM, the same can be intimated to GeM online through the Request Management System (RMS) on GeM so that they can be made available.
- Onboard vendors / suppliers on GeM and direct them to upload their products against categories created on GeM in accordance with the provisions of Rule 150 of the GFR as amended.

In order to ensure the overall success of this endeavor and to provide efficiency and savings to the buyers through accelerated adoption of GeM, it is critical that we secure the support of our key stakeholders. All offices including CPSEs under your organization are the key stakeholders for GeM and we, therefore, look forward to an active partnership with them.

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GeM has already assigned a dedicated nodal officer, Commodore B. K. Munjal, VSM (Retd.) Advisor, GeM for your organization for facilitation of adoption of GeM. For any new category or product request or for training related requirement, or any other issue, the nodal officer may be contacted by email at [atadvisor-defproc@gem.gov.in](mailto:atadvisor-defproc@gem.gov.in).

We look forward to receiving your cooperation, support and active participation in making GeM an inclusive National Public Procurement Portal as mandated by the Union Cabinet.

With regards,

Yours sincerely

  
7/1/2020

( Talleen Kumar )

To  
Smt. Gargi Kaul,  
Secretary,  
Department of Defence Finance,  
Ministry of Defence,  
Room No. 139, South Block,  
New Delhi - 110011  
Email: [fads1-mod@gov.in](mailto:fads1-mod@gov.in);

Copy to:

1. Dr. Anup Wadhawan  
Secretary,  
Department of Commerce  
Ministry of Commerce & Industry
2. Shri Amitabh Prasad,  
Private Secretary to CIM  
Ministry of Commerce & Industry
3. CPSEs, Forces and OFB – As per list attached